

Quick Script Card

Fill-in template — use for any objection or call scenario. Print, laminate, or keep at the desk.

1 Scenario

CALLER SAYS:

STAFF RESPONDS:

2 Scenario

CALLER SAYS:

STAFF RESPONDS:

3 Scenario

CALLER SAYS:

STAFF RESPONDS:

ALWAYS REMEMBER

One CTA per call — no matter how the conversation goes, end by asking for the appointment.

